

The client total for this book is 270, and the total book value is \$34,939,073

Unknown ages represent 0 clients (0% of the book), totaling (of the assets).

Ages under 20 make up 0 clients (0% of the book), totaling (of the assets).

The average client in this range is years old, and has .

Ages 20 to 29 make up 6 clients (2% of the book), totaling \$240,833 (1% of the assets).

The average client in this range is 27 years old, and has \$40,139.

Ages 30 to 39 make up 38 clients (14% of the book), totaling \$1,899,905 (5% of the assets).

The average client in this range is 36 years old, and has \$49,998.

Ages 40 to 49 make up 48 clients (18% of the book), totaling \$4,042,679 (12% of the assets).

The average client in this range is 45 years old, and has \$84,222.

Ages 50 to 59 make up 75 clients (28% of the book), totaling \$9,986,714 (29% of the assets).

The average client in this range is 54 years old, and has \$133,156.

Ages 60 to 69 make up 43 clients (16% of the book), totaling \$6,405,772 (18% of the assets).

The average client in this range is 64 years old, and has \$148,971.

Ages 70 and over make up 61 clients (23% of the book), totaling \$12,363,170 (35% of the assets).

The average client in this range is 90 years old, and has \$202,675.

The average client in this book is 59 years old, and has \$128,926.

There are 13 (4.43%) top quartile clients with assets of at least \$438,656

70+ yrs: 7 60-69 yrs: 1 50-59 yrs: 5 < 50 yrs: 0 unknown: 0

Approx Total Trailers: \$54,637, F/E: \$29,053, Back End: \$23,776, Others: \$1,541

There are 26 (10.00%) second quartile clients with assets of at least \$231,123

70+ yrs: 13 60-70 yrs: 11 50-59 yrs: 13 < 50 yrs: 4 unknown: 0

Approx Total Trailers: \$51,376, F/E: \$15,477, Back End: \$34,736, Others: \$1,050

There are 50 (18.89%) third quartile clients with assets of at least \$123,461

70+ yrs: 36 60-70 yrs: 18 50-59 yrs: 25 < 50 yrs: 13 unknown: 0

Approx Total Trailers: \$50,177, F/E: \$20,677, Back End: \$26,179, Others: \$1,940

There are 55 (20.37%) 75th-90th percentile clients with assets of at least \$60,225

70+ yrs: 10 60-70 yrs: 5 50-59 yrs: 20 < 50 yrs: 20 unknown: 0

Approx Total Trailers: \$28,993, F/E: \$9,180, Back End: \$18,928, Others: \$508

There are 124 (45.76%) clients making up the bottom 10% with assets of less than \$60,225

70+ yrs: 15 60-70 yrs: 20 50-59 yrs: 30 < 50 yrs: 59 unknown: 0

Approx Total Trailers: \$19,685, F/E: \$5,186, Back End: \$14,081, Others: \$193

The total book value is \$34,939,073, and the theoretical Trailer Total is \$204,502 (averaging 0.59%)